Alabama Community College System & Alabama Higher Education Joint Purchasing Agreement
Bid # ACCS 2016-01

CMA Technology Solution Offering	ESS Category	Baseline Price	% Minimum Discount	Initial Proposed JPA Monthly Price
Poweri Hosting				
Power I Base Hosting (up to 200GB)	Professional Services	$750/month	10%	$675/month
Power I Additional Disk Storage	Professional Services	$1.00GB/month	10%	$0.90GB/month
Power I Set-Up Charge	Professional Services	$2.500 (OTC)	10%	$2,025 (OTC)
Power I Business Recovery Services				
Power I Base BRS (up to 200GB)	Professional Services	$150/month	10%	$135/month
Power I ReStart IT Software based Offsite Backup solution	Professional Services	$1.50GB/month	10%	$1.35GB/month
Power I BRS Daily Usage Charge (in the event of declared Disaster Recovery)	Professional Services	$700/day	10%	$630/day
Power I HA Hosted Environment-P05 Source (Base Hosting included)	Professional Services	$2,050/month (1)	10%	$1,845/month (1)
Power I HA Hosted Environment P10 Source (Base Hosting included)	Professional Services	$2,300,/month (1)	10%	$2,070/month (1)
Power I HA Hosted Environment initial Set-Up charge	Professional Services	$10,000 (OTC)	10%	$9,000 (OTC)
Power I BRS offsite Backup Storage from VTL	Professional Services	$300TB/month	10%	$270TB/month
CMA FastCloud Connect for VMware	Professional Services			
CMA FastCloud Connect for 0-3000GB	Professional Services	$0.30GB/month	10%	$0.27GB/month
CMA FastCloud Connect for 3001+ GB	Professional Services	$0.30GB/month	15%	$0.25GB/month
Monitoring & Administration Poweri				

Remote Monitoring of Power System (P05/P10)	Professional Services	$800/month	10%	$720/month
Remote Monitoring & Remote Administration of Power System P05/P10	Professional Services	$1,500/month	10%	$1,350/month
Remote Monitoring & Remote Administration of Power System with HA P05/P10	Professional Services	$3,500/month	10%	$3,150/month
Document Management SaaS Poweri				
Document Management Software as a Service for Power I Hosted by CMA	Professional Services	$900/month	10%	$810/month
Document Management Software as a Service for Power I Hosted by CMA Additional 100GB storage	Professional Services	$100/month	10%	$90.00/month
Engineering Services	Professional Services	$150/hour	N/A	$150/hour

CMA FastCloud for Power i Hosting provides ACCS members a cost effective cloud solution for Power i workloads. Power i hosting is located in SOC audited and compliant facilities in Bossier City, Louisiana and Phoenix, Arizona. CMA will work with the ACCS member to configure the amount of working memory, concurrent users and storage to meet the needs of the institution.

CMA FastCloud for Power i Business Recovery offers a cost effective solution for ACCS members who want to retain on premise Power i computing, yet need a business continuity option that does not require an investment in a secondary facility and equipment. Options to achieve required Recovery Time and Recovery Point Objectives are configurable.

CMA FastCloud Connect provides ACCS members cost effective data replication for VMware environments.   ACCS members can protect their Windows environments easily by replicating data to off-site cloud storage. Monitoring of the replication process can be under the control of the ACCS member or CMA

Technology Solutions.   This offering enable files to be easily recovered and restored.

Monitoring and Administrative Services for the Power i Systems enable the ACCS member to supplement their IT staff with certified Power System engineer for daily, weekly and monthly management tasks.

Document Management as a Service provides ACCS members a secure hosted Document Imaging system that is among the most flexible, expandable, affordable, feature rich, and user friendly document imaging solution available today! By digitizing ACCS documents, photos, spool files, emails and faxes, this solution transforms piles of paper to organized files that can be securely moved and shared by the entire organization.

Engineering Services from CMA allow the ACCS members the ability to procure engineers with specific skills on an hourly and as needed basis. Certifications and practical work experience can be reviewed prior to engaging. All an ACCS member needs to do is contact the CMA Primary Account Manager and request assistance.

For additional information on configuration and pricing of the above services please contact:
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